



Management Reporting



Management Reporting

Do you know your True Drivers, and what is driving the bottom line in your business?

How are they measured and managed?

Management reports are key to making better business decisions. They help to provide insights on the true performance of different parts of the business, such as:

- Revenue & gross profit reporting by product, branch or customer
- Budget vs actual reporting cash flow & working capital analysis
- Divisional reporting
- Analysis of non-financial metrics.

To be useful, management reports must be

- Accurate
- Timely
- Understandable
- Meaningful

UBTA also will provide education on understanding the finances, giving you a better way to managing your business through finances.

Report requirements vary by business model:

| | |
|------------------------|---|
| Buy & Sell Business | <ul style="list-style-type: none"> - Drill down into different product groups to get insights into GP, stock, customer demand etc. - This allows more informed decisions on sales strategy, sourcing, stock levels and product development. |
| Project Business | <ul style="list-style-type: none"> - Detailed insights into the financials of each project (including GP compared to budget, cash flow, WIP and any extras/variations). - This will give visibility into all the departments involved in a project – estimating, sales, project management, drive accountability up and down the business, and in turn increase profitability. |
| Manufacturing Business | <ul style="list-style-type: none"> - Focus on efficiency, managing cost and investment in assets. - Bespoke products will be more closely aligned to project-based reporting. - Measuring the throughput of your factory and accurately assigning cost to product will greatly enhance your strategic decisions on pricing, asset investment, outsourcing options and workshop productivity. |
| Service Business | <ul style="list-style-type: none"> - In a service business, time is money. You need visibility into how much of your time you can charge-out, and where you can recover more than your standard charge-out rate to reflect added value. |



UBT Accountants Australia
T 1300 567 819
clientsupport@udublaccountants.com
www.ubtaccountants.com
10 Herb Elliott Ave
Sydney Olympic park
NSW 2127

Head Office Sydney
Level 6, 10 Herb Elliott Ave
Sydney Olympic Park, NSW 2127
T +61 1300 567 819
www.ubtaccountants.com

Melbourne
Suite 47, Level 32 Brandon Park Drive
Wheelers Hill, VIC 3150
T +61 1300 567 819
www.ubtaccountants.com

Perth
12 Baile Road
Canning Vale, WA 6155
T +61 1300 567 819
www.ubtaccountants.com